

Honorees Lana and Barry Andrews and Andrews Distributing

Lana and Barry Andrews, high school sweethearts, grew up in Corpus Christi. They graduated together from Southwest Texas State University in San Marcos and then were married.

From a commercial real estate career, Barry and his wife Lana saved to one day fulfill the dream of owning a hometown beer distributorship. In February 1976, at the ages of 28, Barry and Lana bought the Miller beer distributorship in Corpus Christi and the dream became a reality. They started with one supplier, two brands of beer, seven employees and a 12,000-square-foot warehouse. The company sold 350,000 cases of beer that first year, and Andrews Distributing was on its way!

Through 14 purchases of distributorships in Corpus Christi and North Texas, Andrews Distributing is now the nation's 6th ranked beer distributorship, based on 27.5 million case sales. Barry's vision was to build a powerful portfolio of the world's best beers and to assemble a world class team to sell and service them. From his start distributing Miller beer, Andrews is now partnered with 25 suppliers, over 200 brands, has 9 warehouses and is proud to employ more than 1,100 dedicated and committed Andrews team members. The Andrews family moved to Dallas in 1994 with the purchase of the larger Dallas business.

Barry and Lana are proud parents of Natalie and Blake. Natalie is married to Mike McGuire, and Barry and Lana are the wonderful and fun "LaLa" and "Bare Bare" to Maddy and Sophie, their sweet granddaughters. They enjoy spending family time together and summer breaks in La Jolla, California. Natalie, Mike and Blake have all been involved in the family business with their mentor and father/ father-in-law Barry.

Barry and Lana believe that Andrews Distributing should be a high profile organization that leads in the community in a very powerful way. Barry and Lana have supported Cattle Baron's Ball and the American Cancer Society in Corpus Christi and in North Texas for 24 years. They underwrite the MD Anderson Living Legend Luncheon which raises close to \$1million annually for cancer research. The Andrews' businesses are involved in more than 500 community events each year. As Lana likes to say "Giving back is what we do."

Lana and Barry have generously hosted our Corpus Christi Cattle Baron's Ball seven times at their beautiful Papalote Ranch (1994, 1996, 1997, 2000, 2006, 2007 and 2008) and one time at their Corpus Christi warehouse (2002). The money raised at these Cattle Baron's events totals a phenomenal \$2.6 million. In addition to hosting the event, the Andrews family and Andrews Distributing have consistently and generously given of their time and resources to make each Cattle Baron's Ball an overwhelming success. It is impossible to compute the many thousands of hours and dollars they have raised and given on behalf of finding a cure for cancer. Our hats are off to Lana and Barry Andrews and Andrews Distributing for truly exemplary support of Cattle Baron's Ball and the American Cancer Society.